

# John W. Teate Jr.

(864) 944-2763 Email: [jteate@mindspring.com](mailto:jteate@mindspring.com)

---

I am a self-motivated business professional with extensive background in project management, information architecture, business process software development and systems software/database integration. With over twenty years of experience in managing, supporting and developing business information systems my success is founded in a true commitment to quality work. My experience ranges from hands-on development of comprehensive software solutions, maintaining existing applications, systems design/analysis/implementation, client training/presentations/workflow analysis/consulting and managing departmental technology teams. All my projects have been user oriented toward specific department goals while at the same time achieving the full potential of current and emerging technologies. My client management style is team oriented with a heavy emphasis on customer satisfaction.

## Technical Summary

---

<b>Education</b>	Georgia State University	March 1982, BBA in Information Systems	
<b>Hardware</b>	Personal Computers (Server, Desktop & Laptop), IBM AS/400, IBM System 3, 23, 34, 36 & 38, IBM 4331, Univac 1100/80, Amdhal 580		
<b>Languages</b>	Basic	20+ yrs.	Very Strong
	Visual Basic for Applications	11+ yrs.	Very Strong
	Visual Basic 3/4/5/6	11+ yrs.	Very Strong
	SQL Query	8+ yrs.	Very Strong
	HTML	5+ yrs.	Strong
	ASP (VBScript & JavaScript)	2+ yrs.	Strong
	RPG	8 yrs.	Moderate
	COBOL (Realia, Micro-Focus)	6 yrs.	Moderate
<b>Operating Systems</b>	Windows 3.1/95/98/NT/2000/XP	10+ yrs.	Strong
	DOS	18 yrs.	Moderate
	OS/400	4 yrs.	Moderate
	Novell	3 yrs.	Moderate
	OS/CICS	2 yrs.	Moderate
<b>Other Experience</b>	MS Access 1/2/7/8/2000	11+ yrs.	Very Strong
	Project Management	11+ yrs.	Very Strong
	COM+/COM/DCOM	4+ yrs.	Very Strong
	ODBC/OLEDB	7+ yrs.	Very Strong
	ADO/RDO	8 yrs.	Very Strong
	Crystal Reports 7/8	6+ yrs.	Very Strong
	SQL Server 6.5/7.0/2000	4+ yrs.	Very Strong
	Project	6+ yrs.	Strong
	Windows API 16/32	5+ yrs.	Strong
	Visual InterDev/ FrontPage	5+ yrs.	Strong
	SNA Server	4 yrs.	Moderate
<b>Other Software &amp; Tools</b>	Microsoft Office, Lead Tools, Microsoft Internet Explorer, 5250 Emulation (Netsoft, Attachmate, Client Access), WinFax Pro, ProComm, PCAnywhere, Asymetrix InfoModeler, Microsoft Visual Modeler, Visio, ShowCase, TrueDB Grid, Flex Grid, Visio 2000, VB Accelerator Grid, InstallSheld		

## Professional Experience

---

- March 2005  
To  
Present
- John Teate Consulting**  
I am currently providing independent technology consulting working with past clients as a 1099 employee. Responsibilities include client software development, database integration, training and technology consulting; writing proposal, feasibility, workflow and technology documents; managing multiple project resource planning and schedules; working closely with client personnel from management to department level sharing my expertise at all levels; developing and presenting presentations before management groups.
- **Base Manufacturing**  
*Technologies: Visual Basic, COM+, ADO, SQL Server, MSDE, OLEDB, SQL Server Replication, Crystal Reports, Citrix*  
*Environment: Accounting, Manufacturing & Inventory Control, Sales*
  - **Avado Brands**  
*Technologies: Visual Basic, SQL Server, ADO, RDO, Crystal Reports*  
*Environment: Food Service POS and Risk Management*
  - **CMI**  
*Technologies: Visual Basic, Microsoft Access, SQL Server, COM+, ADO, ODBC, Macola Software (Btrieve/SQL), Terminal Server, Crystal Reports*  
*Environment: Management Accounting, Manufacturing & Inventory Control, Sales*
  - **EA International Ltd.**  
*Technologies: Visual Basic, Microsoft Access, Macola Software (Btrieve/SQL), SQL Server, COM+, ADO, ODBC, Crystal Reports, Citrix*  
*Environment: Management Accounting, Manufacturing & Inventory Control, Sales*
- March 2004  
To  
March 2005
- Rockdale Medical Center**  
**Financial Systems Analyst**  
Responsibilities include analyzing, planning and coordinating IT services with the various hospital projects involving the financial systems; communicating with department managers, directors and vice presidents their functional processes within Meditech; analyzing and working with departments to enhance processes resulting in increased efficiency and improved workflow; problem solving issues involving hospital wide IT systems and applications; documenting IT procedures and financial system processes. While at Rockdale Medical I was a major team leader during the conversion to a completely new hospital system, Meditech. Responsible for supporting General Ledger, Accounts Payable, Fixed Assets, Materials Management, Patient Business Services, Patient Access Services and Scheduling.
- May 1998  
to  
March 2004
- For Business Technologies, Inc.**  
**Principle Consultant**  
Responsible for maintaining company mission to build quality custom software applications and maintain superior customer service. Responsibilities include client software development, database integration, training and technology consulting; writing proposal, feasibility, workflow and technology documents; managing multiple project resource planning and schedules; working closely with client personnel from management to department level sharing my expertise at all levels; developing and presenting presentations before management groups.
- **Base Manufacturing**  
*Technologies: Visual Basic, COM+, ADO, SQL Server, MSDE, OLEDB, SQL Server Replication, Crystal Reports*  
*Environment: Manufacturing & Inventory Control, Sales*

- **Michelson & Associates**  
*Technologies: Visual Basic Script, ASP, SQL Server, ADO, OLEDB, SQL Server SMTP Mail*  
*Environment: Marketing Research*
- **Atomic Software**  
*Technologies: Visual Basic, COM, SQL Server, ADO, OLEDB , Wireless Communication (ARDIS, CDPD), Modem Communication, Crystal Reports*  
*Environment: Banking Credit Card Processing & EDI*
- **Materials International / CMI**  
*Technologies: Visual Basic, Microsoft Access, SQL Server, COM+, ADO, ODBC, Macola Software (Btrieve/SQL), Terminal Server, Crystal Reports, Citrix*  
*Environment: Management Accounting, Manufacturing & Inventory Control, Sales*
- **Vista EyeCare**  
*Technologies: Visual Basic, Microsoft Access, ODBC, SQL Server, RDO, DB2/AS400, Crystal Reports*  
*Environment: Retail POS, Claims Processing, Manufacturing & Inventory Control*
- **Yokogawa Corporation of America**  
*Technologies: Visual Basic, Microsoft Access, InstallShield*  
*Environment: Manufacturing & Sales Reporting*
- **Pactiv**  
*Technologies: Visual Basic, Microsoft Access, Barcode scanner*  
*Environment: EDI*
- **CCL Label**  
*Technologies: Visual Basic, Microsoft Access, ODBC, Client Access, DB2/AS400*  
*Environment: Inventory Control*
- **BankData, Denmark**  
*Technologies: SNA Server*
- **DSI Consulting Group**  
*Technologies: Visual Basic, Microsoft Access, SQL Server, RDO, Crystal Reports*  
*Environment: Accounting*
- **EA International Ltd.**  
*Technologies: Visual Basic, Microsoft Access, Macola Software (Btrieve/SQL), SQL Server, COM+, ADO, ODBC, Crystal Reports, Citrix*  
*Environment: Management Accounting, Manufacturing & Inventory Control, Sales*
- **Board of Regents, State of Georgia**  
*Technologies: Visual Basic, Microsoft Access, HP MicroFocus COBOL, ODBC, Oracle*  
*Environment: Government Accounting, Project Planning, Project Management*
- **HillRom/Medeas**  
*Technologies: Visual Basic, ODBC, Client Access*  
*Environment: Healthcare*

May 1984  
to May 1998

**Computermart of Georgia, Inc.**  
**Technical Manager - Solutions Division**

Responsible for technical management of the Solutions Division team that includes customer application development, systems integration and network infrastructure. Management responsibilities include multiple project resource planning, scheduling, allocation and deployment; seminar development and presentation; packaging and communicating strategic technical development and methodologies to provide successful business solutions; organizing, coordinating and contributing to the analysis, design and construction of client software applications and deliverables; researching and recommending software and hardware business solutions; interviewing professional resources for project development; testing, implementation and support of business systems; proposal development and presentation to prospective and current clients.

Left position because company was sold to national outsourcing company, Cotelligent.

- **Computermart (Internal support)**  
*Technologies: SQL, SNA, Visual Basic, FrontPage, InterDev, ASP, HTML, Crystal Reports*

- **Yokogawa Industrial Automation**  
*Technologies: Microsoft Access, Visual Basic, HTML, Frontpage, Crystal Reports*  
*Environment: Manufacturing & Sales Reporting*
- **Association Service Inc.**  
*Technologies: SNA Server, ODBC, Visual Basic*
- **National Vision Associates**  
*Technologies: Microsoft Access , ODBC, Visual Basic , SQL Server, RDO, Crystal Reports*  
*Environment: Retail POS, Claims Processing, Manufacturing & Inventory Control*
- **City of Marietta**  
*Technologies: NT, SNA, SQL, IIS, Proxy & Exchange Server*  
*Environment: Government*
- **Turner Broadcasting Systems**  
*Technologies: Microsoft Access , Visual Basic , ODBC, DB2, SNA Server*  
*Environment: Broadcasting Communication & Accounting*
- **GE Capital**  
*Technologies: Access 2.0*  
*Environment: Credit Card Processing*
- **Eaton Corporation**  
*Technologies: Realia COBOL, ScreenIO, Btrieve*  
*Environment: Engineering and Sales*
- **Williams Bros/Blue Circle**  
*Technologies: RPG, DB2, ISAM, CICS*  
*Environment: Retail Sales, Inventory Control & Accounting*
- **South Fulton Hospital**  
*Technologies: MicroFocus COBOL*  
*Environment: Healthcare & Business Accounting*
- **Central Health Systems**  
*Technologies: RPG*  
*Environment: Healthcare & Claims Processing*
- **Rockdale Hospital**  
*Technologies: RPG*  
*Environment: Healthcare & Payroll*

Nov. 1982  
to May 1984

**Informatics General Corporation**  
**Applications Professional Staff II**

Responsible for designing and developing accounting applications for the System/34, 36 and PC environment. Also provided technical user phone support for applications. Lead Analyst and developer for financial team of programmers slated with the responsibility of developing and migrating current applications on a new computer platform, Personal Computers. Left position to pursue technology-consulting career.

Aug. 1980  
to Nov. 1982

**Clayton County Computer Center**  
**Project Programmer**

Responsible for all software design and development for Clayton General Hospital. These applications included Patient Accounting, Medical Records, Admissions, Radiology and Hospital Financial systems. Supervised programmer development for Clayton General Hospital. Left position to expand technology experience.

Aug. 1979      **Clayton County Computer Center**  
to Aug. 1980   **Computer Operator**

Responsible for ensuring successful execution of production jobs in a medium-sized, three computer complex.

**References - Business and Personal**

---

Excellent business and personal references furnished upon request.